

PUBLICATIONS OF THE CENTRE FOR FAMILY BUSINESS MANAGEMENT OF THE FREE UNIVERSITY OF BOZEN-BOLZANO (AS OF JUNE 1, 2018)

ARTICLES IN INTERNATIONAL REFEREED ACADEMIC JOURNALS

'Class A' journals categorized according to the journal ranking made by the National Agency for the Evaluation of the University and Research Systems (ANVUR) for the field of Management ("Economia Aziendale" - 13/B2 - SECS-P/08)

Ranking of journals as 4* or 3* is done according to the Association of Business Schools (ABS) Academic Journal Guide.

- Molly, V., Uhlaner, L., De Massis, A., Laveren, E. (2018). Family-Centered goals, family board representation, and debt financing. *Small Business Economics*, in press. DOI <https://doi.org/10.1007/s11187-018-0058-9> **Class A and 3* Journal**
- Carr, J., De Massis, A., Pearson, A. (2018). Reflections on the F-PEC scale of family influence: Clarifying its distinctive contribution. *Family Business Review*, 31(2), 198-199. **Class A and 3* Journal (Summary and commentary of Astrachan, Klein & Smyrniotis's (2002) paper on the F-PEC scale)**
- Arzubiaga, U., Kotlar, J., De Massis, A., Maseda, A., Iturralde, T. (2018). Entrepreneurial orientation and innovation in family SMEs: Unveiling the (actual) impact of the Board of Directors. *Journal of Business Venturing*, 33(4), 455-469. **Class A, 4* and Financial Times Journal**
- Garcia, P.R.J., Sharma, P., De Massis, A., Wright, M., Scholes, L. (2018). Perceived parental behaviors and next generation engagement in family firms: A social cognitive perspective. *Entrepreneurship Theory & Practice*, Forthcoming. **Class A, 4* and Financial Times Journal**
- De Massis A., Frattini F., Majocchi A., Piscitello L. (2018). Family firms in the global economy: Toward a deeper understanding of internationalization determinants, processes and outcomes. *Global Strategy Journal*, 8(1), 3-21. DOI: 10.1002/gsj.1199. **Class A and 3* Journal**
- Filser, M., De Massis, A., Gast, J., Kraus, S., Niemand, T. (2018). Tracing the roots of innovativeness in family SMEs: The effect of family functionality and socioemotional wealth. *Journal of Product Innovation Management*. Forthcoming. DOI: 10.1111/jpim.12433. **Class A and 4* Journal**
- De Massis, A., Kotlar, J., Wright, M., Kellermanns, F. (2018). Sector-based entrepreneurial capabilities and the promise of sector studies in entrepreneurship. *Entrepreneurship Theory & Practice*. Forthcoming. DOI: 10.1177/1042258717740548. **Class A, 4* and Financial Times Journal**
- Mazzelli, A., Kotlar, J., De Massis, A. (2018). Blending in while standing out: Selective conformity and new product introduction in family firms. *Entrepreneurship Theory & Practice*, In press. DOI: 10.1177/1042258717748651. **Class A, 4* and Financial Times Journal**
- De Massis, A., Audretsch, D., Uhlaner, L., Kammerlander, N. (2018). Innovation with limited resources: Management lessons from the German Mittelstand. *Journal of Product Innovation Management*, 35(1), 125-146. DOI: 10.1111/jpim.12373. **Class A and 4* Journal**

- Chua, J.H., Chrisman, J.J., De Massis, A., Wang, H. (2018). Reflections on family firm goals and the assessment of performance. *Journal of Family Business Strategy*, 9(2), 107-113 **Class A and 2* Journal**
- Fang, H., Kotlar, J., Memili, E., Chrisman, J.J., De Massis, A. (2018). The pursuit of international opportunities in family firms: Generational differences and the role of knowledge-based resources. *Global Strategy Journal*. In press. DOI: 10.1002/gsj.1197 **Class A and 3* Journal**
- De Massis, A., Kotlar, J., Mazzola, P., Minola, T., & Sciascia, S. (2018). Conflicting selves: Family owners' multiple goals and self-control agency problems in private firms. *Entrepreneurship Theory & Practice*, Vol. 42, No. 4. DOI: 10.1111/etap.12257. **Class A, 4* and Financial Times Journal**
- Kotlar, J., De Massis, A., Wright, M., Frattini, F. (2018). Organizational goals: Antecedents, formation processes, and implications for firm behavior and performance. *International Journal of Management Reviews*, In press. DOI: 10.1111/ijmr.12170 **Class A and 3* Journal**
- Rondi, E., De Massis, A., & Kotlar, J. (2017). Unlocking innovation potential: A typology of family business innovation postures and the critical role of the family system. *Journal of Family Business Strategy*. In press. DOI: <https://doi.org/10.1016/j.jfbs.2017.12.001>. **Class A and 2* Journal**
- Kotlar, J., Signori, A., De Massis, A., Vismara, S. (2017). Financial wealth, socioemotional wealth and IPO underpricing in family firms: A two-stage gamble model. *Academy of Management Journal*. In press. DOI: 10.5465/amj.2016.0256. **Class A, 4* and Financial Times Journal**
- Campopiano, G., De Massis, A., Rinaldi, F.R., Sciascia, S. (2017). Women's involvement in family firms: Progress and challenges for future research. *Journal of Family Business Strategy*, Vol. 8, No. 4, 200-212. DOI: <https://doi.org/10.1016/j.jfbs.2017.09.001>. **Class A and 2* Journal**
- Bozzi, S., Barontini, R., Miroshnychenko, I. (2017). Investor protection and CEO compensation in family firms. *Corporate Ownership and Control*, Vol. 14, No 2, 17-29. <http://dx.doi.org/10.22495/cocv14i2art2>.
- Feranita, F., Kotlar, J., De Massis, A. (2017). Collaborative innovation in family firms: Past research, current debates and agenda for future research. *Journal of Family Business Strategy*, Vol. 8, No. 3, 137-156. DOI: <http://dx.doi.org/10.1016/j.jfbs.2017.07.001>. **Class A and 2* Journal**
- De Massis, A., Wang, H., Chua J.H. (2018). Counterpoint: How heterogeneity among family firms influences organizational change. *Journal of Change Management*. Forthcoming. DOI: <https://doi.org/10.1080/14697017.2017.1419808>.
- Casprini E., De Massis A., Di Minin A., Frattini F., Piccaluga A. (2017). How family firms execute open innovation strategies: The Loccioni case. *Journal of Knowledge Management*, Vol. 21, No. 6., 1459-1485. DOI: 10.1108/JKM-11-2016-0515. **Class A and 2* Journal**
- Marler, L., Botero I., De Massis, A. (2017). Succession-related role transitions in family firms: The impact of proactive personality. *Journal of Managerial Issues*, Vol. 29, No. 1, 57-81.

- Rovelli, P., & Rossi-Lamastra, C. (2017). Collecting Data on TMTs' Organizational Design: Good Practices from the StiMa Project. *Economia e Politica Industriale (Journal of Industrial and Business Economics)*. Online first. DOI: <https://doi.org/10.1007/s40812-016-0067-0>
- De Massis, A., Sieger, P., Chua, J.H., Vismara, S. (2016). Incumbents' attitude toward intrafamily succession: An investigation of its antecedents. *Family Business Review*, Vol. 29, No. 3, 278–300. **Class A and 3* Journal**
- Chrisman, J.J., Chua, J.H., De Massis, A., Minola, M., Vismara S. (2016). Management Processes and Strategy execution in Family Firms: From “What” to “How”. *Small Business Economics*, Vol. 47, No. 3, 719-734. **Class A and 3* Journal**
- De Massis A., Ding S., Kotlar J., Wu Z. (2016). Family involvement and R&D expenses in the context of weak property rights protection: An examination of non-state-owned listed companies in China. *The European Journal of Finance*. DOI: [10.1080/1351847X.2016.1200994](https://doi.org/10.1080/1351847X.2016.1200994) **3* Journal**
- Kotlar, J., De Massis, A., Frattini, F., Kammerlander, N. (2016). The Paradoxical and Time-Varying Effects of Family Ownership on Absorptive Capacity. *Academy of Management Best Paper Proceedings*. Academy of Management 2016 Annual Meeting, Anaheim, California, USA, August 5-9.
- De Massis, A., Frattini, F., Kotlar, J., Messeni-Petruzzelli, A., Wright M. (2016). Innovation through tradition: Lessons from innovative family businesses and directions for future research. *Academy of Management Perspectives*, Vol. 30, No. 1, 93-116. **Class A, 3* and Financial Times Journal**
- De Massis, A., Kotlar, J., Frattini, F., Chrisman, J., Nordqvist, M. (2016). Family governance at work: Organizing for new product development in family SMEs. *Family Business Review*, Vol. 29, No. 2, 189-213. **(ranked #2 Most Read FBR Article in 2016; Honorable Mention for the 2016 FBR Best Paper Award) Class A and 3* Journal**
- De Massis A., Di Minin A., Frattini F. (2015). Family-driven innovation: Resolving the paradox in family firms. *California Management Review*. Vol. 58, No. 1, 5-19. **Class A, 3* and Financial Times Journal**
- De Massis, A., Kotlar, J. (2015). Learning resources for family business education: A review and directions for future developments. *Academy of Management Learning & Education*. Vol. 14, No.3, 415-422. **Class A and 4* Journal**
- Chua, J.H., Chrisman, J.J., De Massis, A. (2015). A Closer Look at Socioemotional Wealth: Its Flows, Stocks, and Prospects for Moving Forward, *Entrepreneurship Theory & Practice*, Vol. 39, No. 2, 173-182. **Class A, 4* and Financial Times Journal.**
- Memili E., Fang H., Chrisman J.J., De Massis A. (2015). The impact of small- and medium-sized family firms on economic growth. *Small Business Economics*, Vol. 45, No. 4, 771-785. **Class A and 3* Journal.**
- Fletcher, D., De Massis, A., Nordqvist M. (2016). Qualitative Research Practices and Family Business Scholarship: A Review and Future Research Agenda. *Journal of Family Business Strategy*, Vol. 7, No. 1, 8-25. **Class A and 2* Journal**

- Signori A., Kotlar J., De Massis A., Vismara S. (2015). The rate of substitution between economic and socioemotional wealth in family firm IPO underpricing. *Academy of Management Best Paper Proceedings*.
- Chrisman J.J., Chua J.H., De Massis A., Frattini F., Wright M. (2015). The ability and willingness paradox in family firm innovation. *Journal of Product Innovation Management*, Vol. 32, No. 3, 310-318. DOI: 10.1111/jpim.12207. **Class A and 4* Journal**
- Campopiano G., De Massis, A. (2015 – both authors contributed equally). Corporate Social Responsibility Reporting: A Content Analysis in Family and Non-family Firms. *Journal of Business Ethics*, Vol. 129, No. 3, 511-534. DOI: 10.1007/s10551-014-2174-z. **Class A, Financial Times and 3* Journal**.
- Botero, I. C., Cruz, C., D Massis A., Nordqvist M. (2015). Family business research in the European context (includes a section by *Jesús Casado, Secretary General of European Family Businesses* with a practice-based view on the topic). *European Journal of International Management*, Vol. 9, No.2, 139-159.
- Sciascia S., Nordqvist M., Mazzola P., De Massis A. (2015). Family Ownership and R&D Intensity in Small and Medium-Sized Firms. *Journal of Product Innovation Management*. Vol. 32, No. 3, 349-360. DOI: 10.1111/jpim.12204. **Class A and 4* Journal**
- De Massis A., Frattini F., Pizzurno E., Cassia L. (2015). Product Innovation in Family versus Non-Family Firms: an Exploratory Analysis. *Journal of Small Business Management*, Vol. 53, No. 1, 1-36. DOI: 10.1111/jsbm.12068. ISSN: 0047-2778. **Class A and 3* Journal**
- Chrisman J.J., Fang H., Kotlar J., De Massis A. (2015). A Note on Family Influence and the Adoption of Discontinuous Technologies in Family Firms. *Journal of Product Innovation Management*, Vol. 32, No. 3, 384-388. DOI: 10.1111/jpim.12206. **Class A and 4* Journal**
- De Massis A., Kotlar J., Campopiano G., Cassia L. (2015). The Impact of Family Involvement on SMEs' Performance: Theory and Evidence. *Journal of Small Business Management*, Vol. 53, No 4, 924-948. DOI: 10.1111/jsbm.12093. **Class A and 3* Journal**
- Miroshnychenko, I. (2014). Founder Voices: R&D investment behavior in family-controlled corporations in Europe. *WZB-Mitteilungen*, Vol. 143, No 1, 36-40.
- Kotlar J., Fang H.C., De Massis A., Frattini F. (2014). Profitability goals, control goals, and the R&D investment decisions of family and nonfamily firms. *Journal of Product Innovation Management*, Vol. 31, No. 6, 1128-1145. **Class A and 4* Journal**
- De Massis A., Kotlar J., Mazzola P., Minola T., Sciascia S. (2014). Are They All Alike? Heterogeneity of Family Owners' Goals and P-P Agency Costs in Private Firms. *Academy of Management Best Paper Proceedings*. DOI: 10.5465/AMBPP.2014.260.
- Campopiano G., De Massis A., Chirico F. (2014). Firm philanthropy in small and medium-sized family firms: The effects of family Involvement in ownership and management. *Family Business Review*, Vol. 27, No. 3, 244-258. DOI: 10.1177/0894486514538450. **Class A and 3* Journal (Honorable Mention for the 2014 FBR Best Article Award)**

- Kotlar J., De Massis, A., Fang H., Frattini F. (2014). Strategic Reference Points in Family Firms. *Small Business Economics*, Vol. 43, No. 3, 597-619. DOI: 10.1007/s11187-014-9556-6. **Class A and 3* Journal**
- Gagné M., Sharma P., De Massis A. (2014). The Study of Organizational Behavior in Family Business. *European Journal of Work and Organizational Psychology*, Vol. 23, No. 5, 643-656. <http://dx.doi.org/10.1080/1359432X.2014.906403>. **Class A and 3* Journal**
- De Massis A., Kotlar J., Chua J.H., Chrisman J.J. (2014). Ability and Willingness as Sufficiency Conditions for Family-Oriented Particularistic Behavior: Implications for Theory and Empirical Studies. *Journal of Small Business Management*, Vol. 52, No. 2, 344-364. **Class A and 3* Journal**
- De Massis A., Chirico F., Kotlar J., Naldi L. (2014). The Temporal Evolution of Proactiveness in Family Firms: The Horizontal S-Curve Hypothesis. *Family Business Review*, Vol. 27, No. 1., pp. 35-50. DOI: 10.1177/0894486513506114. **Class A and 3* Journal**
- Colombo M.G., De Massis A., Piva E., Rossi-Lamastra C., Wright M. (2014). Sales and Employment Changes in Entrepreneurial Ventures with Family Ownership: Empirical Evidence from High-tech Industries. *Journal of Small Business Management*, Vol. 52, No. 2, 226-245. ISSN: 0047-2778. **Class A and 3* Journal**
- Sharma P., De Massis A., Gagné M. (2014). Family Business: A fertile ground for research on time, teams, and positive organizational study. *European Journal of Work and Organizational Psychology*, Vol. 23, No. 5, 674-679. **Class A and 3* Journal**
- De Massis A., Kotlar J. (2014). The case study method in family business research: Guidelines for qualitative scholarship. *Journal of Family Business Strategy*, Vol. 5, No. 1, pp. 15-29 (**ranked #1 in JFBS's Top 25 Hottest Articles and #1 in JFBS's Top 5 Most Downloaded Articles**). **Class A and 2* Journal**
- Frattini F., Bianchi M., De Massis A., Sikimic U. (2014). The Role of Early Adopters in the Diffusion of New Products: Differences Between Platform and Nonplatform Innovations. *Journal of Product Innovation Management*, Vol. 31, No. 3, pp. 466-488. DOI: 10.1111/jpim.12108. **Class A and 4* Journal**
- Cassia L., De Massis A., Meoli M., Minola T. (2014). Entrepreneurship Research Centers around the World: Research Orientation, Knowledge Transfer and Performance. *The Journal of Technology Transfer*, Vol. 39, No. 3, pp. 376-392. DOI: 10.1007/s10961-012-9290-7. **Class A Journal**
- Kotlar J., De Massis A. (2013). Goal Setting in Family Firms: Goal Diversity, Social Interactions, and Collective Commitment to Family-Centered Goals. *Entrepreneurship Theory & Practice*, Vol. 37, No. 6, pp. 1263–1288. DOI: 10.1111/etap.12065. **Class A, 4* and Financial Times Journal**
- De Massis A., Frattini F., Lichtenthaler U. (2013). Research on Technological Innovation in Family Firms: Present Debates and Future Directions. *Family Business Review*, Vol. 26, No. 1, pp. 10-31. DOI: 10.1177/0894486512466258 (**ranked #1 Most Cited FBR Article in 2016**). **Class A and 3* Journal**

- De Massis A. (2012). Family Involvement and Procedural Justice Climate among Non-Family Managers: The Effects of Affect, Social Identities, Trust and Risk of Non-Reciprocity. *Entrepreneurship Theory & Practice*, Vol. 36, No. 6, pp.1227-1234. **Class A, 4* and Financial Times Journal**
- Kotlar J., De Massis A., Frattini F., Bianchi M., Fang H. (2013). Technology Acquisition in Family and Nonfamily Firms: A Longitudinal Analysis of Spanish Manufacturing Firms. *Journal of Product Innovation Management*, Vol. 30, No. 6, pp. 1073-1088 (**ranked among JPIM's top cited articles in 2013 and 2014**). **Class A and 4* Journal**
- De Massis A., Sieger P., Chua J.H., Vismara S. (2013). Family Firm Incumbent's Attitude Toward Intra-family Succession: Antecedents and Effects on Intentions. *Academy of Management Best Paper Proceedings*, Vol. 1, pp. 1-6. DOI: 10.5465/AMBPP.2013.105.
- Piva E., Rossi-Lamastra C., De Massis A. (2013). Family firms and internationalization: an exploratory study on high-tech entrepreneurial ventures. *Journal of International Entrepreneurship*, Vol. 11, No. 2, pp. 108-129. DOI: 10.1007/s10843-012-0100-y.
- De Massis A., Kotlar J., Campopiano G., Cassia L. (2013). Dispersion of Family Ownership and the Performance of Small-to-Medium Size Private Family Firms. *Journal of Family Business Strategy*, Vol. 4, No. 3, pp. 166-175. DOI: 10.1016/j.jfbs.2013.05.001. **Class A and 2* Journal**
- De Massis A., Kotlar J., Frattini F. (2013). Is social capital perceived as a source of competitive advantage or disadvantage for family firms? An exploratory analysis of CEO perceptions. *Journal of Entrepreneurship*, Vol. 22, No. 1, pp. 15-41.
- Bigliardi B., Cassia L., De Massis A., Frattini F. (2013). Technology Strategy in Family Business: A New Avenue for Research. *International Journal of Entrepreneurship and Innovation Management*, Vol. 17, No. 1/2/3, pp-1-7.
- De Massis A., Kotlar J., Cassia L. (2013). How Do Family Firm CEOs Perceive their Competitive Advantages and Disadvantages? Empirical Evidence from the Transportation Industry. *International Journal of Entrepreneurship and Small Business*, Vol. 19, No. 2, pp. 167-189.
- Campopiano G., De Massis A., Cassia L. (2012). The Relationship between Motivations and Actions in Corporate Social Responsibility: An exploratory study. *International Journal of Business and Society*, Vol. 13, No. 3, pp. 391-425.
- Campopiano G., De Massis A., Cassia L. (2012). Corporate Social Responsibility: A Survey among SMEs in Bergamo. *Procedia Social and Behavioral Sciences Journal*, Vol. 62, pp. 325-341. DOI: 10.1016/j.sbspro.2012.09.053.
- Halkias, D., Pizzurno, E., De Massis, A., Fragoudakis M. (2014). Halal Products and Services in the Italian Tourism and Hospitality Industry: Brief Case Studies of Entrepreneurship and Innovation. *Journal of Developmental Entrepreneurship*, Vol. 19, No. 2. DOI: 10.1142/S1084946714500125.
- Cassia L., De Massis A., Pizzurno E. (2012). Strategic Innovation and New Product Development in Family Firms: an Empirically Grounded Theoretical Framework. *International Journal of Entrepreneurial Behaviour & Research*, Vol. 18, No. 2, pp. 198-232. **2* Journal**

- Cassia L., De Massis A., Kotlar J. (2012). Exploring the Effect of Family Control on the Characteristics of SMEs in Northern Italy. *International Journal of Engineering Business Management*, Vol. 4, No. 2 pp. 1-8.
- De Massis A., Minola T., Viviani D. (2012). Entrepreneurial Learning in Italian High-Tech Start-Ups: An Exploratory Study. *International Journal of Innovation and Learning*, Vol. 11, No. 1, pp. 94-114.
- Frattini F., De Massis A., Chiesa V., Cassia L., Campopiano G. (2012). Bringing to Market Technological Innovation: What Distinguishes Success from Failure. *International Journal of Engineering Business Management*, Vol. 4, No. 1 pp. 1-11.
- Cassia L., De Massis A., Kotlar J. (2011). Family Control and SMEs Characteristics: Empirical Evidence from the Province of Bergamo. *International Journal of Business, Management and Social Sciences*, Vol. 2, No. 2, pp.15-22.
- Cassia L., De Massis A., Pizzurno E. (2011). An exploratory investigation on NPD in Small Family Businesses from Northern Italy. *International Journal of Business, Management and Social Sciences*, Vol. 2, No. 2, pp.1-14.
- De Massis A., Chua J.H., Chrisman J.J. (2008). Factors Preventing Intra-Family Succession. *Family Business Review*, Vol. 21, No. 2, pp.183-199. **Class A and 3* Journal**
- Chiaroni D., Chiesa, V., De Massis A., Frattini, F. (2008). The knowledge-bridging role of Technical and Scientific Services in knowledge-intensive industries. *International Journal of Technology Management*, Vol. 41, No. 3/4, pp. 249-272. **2* Journal**
- Chiesa V., De Massis A., Frattini, F., Manzini, R. (2007). How to sell technology services to innovators: evidence from nanotech Italian companies. *European Journal of Innovation Management*, Vol.10, No. 4, pp. 510-531.

CO-EDITOR OF SPECIAL ISSUES OF INTERNATIONAL REFEREED ACADEMIC JOURNALS

- De Massis A., Piccolo R. F., Picone P. M., Tang Y. (forthcoming 2021). Special issue on Psychological Foundations of Management in Family Firms. *Family Business Review*. **Class A and 3* Journal**
- De Massis A., Holt D., Jaskiewicz P., Neubaum D.O. (forthcoming 2020). 2020 Review Issue. *Family Business Review*. **Class A and 3* Journal**
- Argyres N.F., De Massis A., Foss,N.J., Frattini F., Jones G., Silverman B.S. (forthcoming 2018). Special issue on History and Strategy Research: Opening Up the Black Box. *Strategic Management Journal*. **Class A, 4* and Financial Times Journal**
- De Massis A., Kotlar J., Kellermanns F., Wright M. (forthcoming, 2018). Special Issue on Sector Studies in Entrepreneurship: Toward a Deeper Understanding of Industry-specific Determinants, Processes and Outcomes of Entrepreneurial Phenomena. *Entrepreneurship Theory & Practice*. **Class A, 4* and Financial Times Journal**

- De Massis A., Frattini F., Kotlar J., Wright M. (forthcoming, 2017). Special issue on Organizational Goals: Antecedents, Formation Processes, and Implications for Firm Behavior. *International Journal of Management Reviews*. **Class A and 3* Journal**
- De Massis A., Frattini F., Majocchi A., Piscitello L. (forthcoming, 2017). Special Issue on Family Firms and Family Governed Multinationals in the Global Economy. *Global Strategy Journal*. **3* Journal**
- Chrisman J.J., Chua J.H., De Massis A., Minola T., Vismara S. (2016). Special issue on Management Processes in the Family Firm: From "What" to "How". *Small Business Economics: An Entrepreneurship Journal*. **Class A and 3* Journal**
- De Massis A., Di Minin A., Frattini F. (2015). Special Section on Managing Innovation and Entrepreneurship in Family Firms: In Search of New Practices, Strategies and Organizational Solutions. *California Management Review*, Vol. 58, No. 1. **Class A, 4* and Financial Times Journal**
- Chrisman J.J., Chua J.H., De Massis A., Frattini F., Wright M. (2014). Special Issue on Management Research on Governance, Ownership and Innovation: Opening up the Agenda to Family Firms. *Journal of Product Innovation Management* (expected publication at end of 2014). **Class A and 4* Journal**
- De Massis A., Nordqvist M., Cruz C., Botero I.C. (2015). Special Issue on European Family Business Research: Current Debates and Future Challenges. *European Journal of International Management*, Vol. 9, No. 2.

ARTICLES IN ITALIAN REFEREED JOURNALS

- Urbinati A., Lazzarotti V., De Massis A. (2018). Gestire la sfida della trasformazione digitale nelle imprese familiari. *Sistemi & Impresa*, No. 4, giugno/luglio. ISSN: 0394-929X.
- De Massis A., Tognazzo A. (2018). Family business, allenare la forza imprenditoriale dei Millennial. *Sistemi & Impresa*, No. 3, aprile, pp. 50-58. ISSN: 0394-929X.
- De Massis A., Frattini F., Latilla V. M. (2018). Domanda energetica e tecnologie. Ripensare il business delle utility. *Sistemi & Impresa*, No. 1, gennaio/febbraio, pp. 94-96. ISSN: 0394-929X.
- De Massis A., Frattini F., Latilla V. M. (2017). Digitale, da minaccia a vantaggio. Ripensare i modelli di business. *Sistemi & Impresa*, No. 5, giugno, pp. 19-21. ISSN: 0394-929X. Available also online: https://www.este.it/images/eventi/pdf_dem/SI_N5_2017_Scenari_macroeconomici.pdf
- De Massis A., Frattini F., Urbinati A. (2017). Innovare restando nella tradizione La sfida delle imprese familiari. *Sistemi & Impresa*, No. 3, aprile, pp. 33-36. ISSN: 0394-929X.
- De Massis A., Frattini F., Urbinati A. (2016). Imprese familiari: gestire la sfida dell'innovazione col modello FDI, *Sistemi & Impresa*, No. 6, agosto, pp. 64-69. ISSN: 0394-929X.
- Brenna M., Foadelli F., Longo M., De Massis A. (2015). Sostenere gli investimenti in energie rinnovabili in assenza di incentivi nazionali: il caso dell'introduzione dei veicoli elettrici, *Sistemi & Impresa*, No. 1, gennaio/febbraio, pp. 67-71. ISSN: 0394-929X.

- Campopiano G., De Massis A. (2014). Filantropia e family business: evidenze dalle piccole e medie imprese familiari tra etica e business, *Sistemi & Impresa*, No. 6, Luglio/Agosto, pp. 50-52. ISSN: 0394-929X.
- Chiesa M., Frattini F., Chiaroni D., Chiesa V., De Massis A. (2014). Efficienza energetica in impresa: innovazione e nuove opportunità di business, *Sistemi & Impresa*, No. 2, Marzo, pp. 50-61. ISSN: 0394-929X.
- De Massis A., Kotlar J., Nordqvist M. (2013). Capitale sociale e vantaggio competitivo nel family business. Un'analisi esplorativa delle percezioni degli Amministratori Delegati. *Economia e Politica Industriale. Journal of Industrial and Business Economics*, Vol. 40, No. 2, pp. 5-28. ISSN: 0391-2078.
- Campopiano G., De Massis A., Cassia L. (2013). Sostenibilità e responsabilità sociale nel family business, *Sistemi & Impresa*, No. 8, Novembre/Dicembre, pp. 51-53. ISSN: 0394-929X.
- Bianchi N., Augliera P., Frattini F., De Massis A. (2013). Innovazione aperta: quali opportunità di collaborazione tra imprese ed enti pubblici di ricerca in Italia? *Sistemi & Impresa*, No. 6, settembre, pp. 37-44. ISSN: 0394-929X.
- Cassia L., De Massis A., Pedrini S. (2013). Imprese familiari e internazionalizzazione. *Sistemi & Impresa*, No. 1, gennaio/febbraio, pp. 57-63. ISSN: 0394-929X.
- De Massis A., Kotlar J., Cassia L., Brioschi M.S. (2012). Innovazione di prodotto a base tecnologica nelle imprese familiari: Analisi dei Fattori Critici di Successo. *Sistemi & Impresa*, No.6, luglio/agosto, pp. 48-55. ISSN: 0394-929X.
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- *Il marketing nelle imprese familiari: Market orientation tra branding strategies, immagine e reputazione*, authored by Cristina Bettinelli, Egea, Milano, 2017.